

Message Text

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ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 INRE-00 SSO-00 NSCE-00 USIE-00

ERDA-05 AID-05 CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00

FEAE-00 FPC-01 H-02 INR-07 INT-05 L-03 NSAE-00 NSC-05

OMB-01 PM-03 SAM-01 OES-03 SP-02 SS-15 STR-04 TRSE-00

FRB-03 PA-01 PRS-01 OC-05 CCO-00 AGR-05 XMB-02 IO-10

OPIC-03 ERDE-00 EUR-12 /120 W
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O 121735Z JUN 75

FM AMEMBASSY SANTIAGO

TO SECSTATE WASHDC IMMEDIATE 3569

C O N F I D E N T I A L SANTIAGO 3855

E.O. 11652: GDS

TAGS: EFIN, ENRG, CI

SUBJECT: GOC RESPONSE TO SECRETARY'S IEA PROPOSAL

REF: A. STATE 124719

B. STATE 126216

C. SANTIAGO 3732

1. SUMMARY: FOREIGN MINISTER MADE OFFICIAL RESPONSE BY LETTER TO AMBASSADOR, GENERALLY ENDORSING SECRETARY'S IEA/OECD PROPOSALS AND OFFERING SPECIFIC SUGGESTIONS ON COMPOSITION OF COMMISSIONS. CHILE WISHES REPRESENTATION ON ALL THREE. WE SUGGEST DESIRABILITY OF A CONTINUING DISCUSSION WITH CHILEANS ON POINTS AT ISSUE.

2. UPON RECEIPT REFTELS A AND B, AMBASSADOR LEFT LETTERS WITH TOP GOC OFFICIALS OUTLINING SUBSTANCE OF SECRETARY'S PROPOSALS, ALONG WITH COPIES OF SECRETARY'S STATEMENTS. AT AMBASSADOR'S LUNCHEON, SUBJECT REFTEL C, GOC ECONOMIC LEADERS SHOWED PARTICULAR INTEREST IN EXPLORING US
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INITIATIVES AS PROPOSED IN IEA SPEECH. IN JUNE 10

LETTER FROM FONMIN CARVAJAL TO AMBASSADOR, GOC HAS RESPONDED OFFICIALLY TO EMBASSY DEMARCHE. COPY OF LETTER IN NEXT CLASSIFIED POUCH JUNE 17. GIST OF CARVAJAL LETTER FOLLOWS.

3. GOC IS IN GENERAL AGREEMENT WITH SECRETARY'S EVALUATION OF SITUATION AND IS MOST INTERESTED IN PARTICIPATING IN DIALOGUE BETWEEN DC'S AND LDC'S IN SEARCH OF CONSTRUCTIVE SOLUTIONS. GOC IS FAMILIAR WITH PROBLEMS INVOLVED, SINCE IT IS ONE OF THE COUNTRIES MOST SEVERELY AFFECTED BY THE PETROLEUM CRISIS, BY INSTABILITY IN PRICE OF AND DEMAND FOR RAW MATERIALS IT PRODUCES, BY THE HIGH PRICE OF THE FOODSTUFFS IT HAS TO IMPORT AND BY THE INCREASING DIFFICULTIES OF OBTAINING ADEQUATE DEVELOPMENT FINANCING. BY WAY OF ILLUSTRATION, SIMPLY TAKING INTO ACCOUNT EFFECT OF PRICE INCREASE FOR IMPORTED OIL AND PRICE DECREASE FOR EXPORTED COPPER, CHILE WILL THIS YEAR BE FACING A NET REDUCTION IN FOREIGN EXCHANGE INCOME OF THE ORDER OF \$1.100 BILLION.

4. CHILE HOPES US WILL GIVE SPECIAL CONSIDERATION TO THE POSITION OF LATIN AMERICAN COUNTRIES, WHICH GENERALLY SPEAKING OCCUPY AN INTERMEDIATE POSITION BETWEEN DEVELOPED AND DEVELOPING COUNTRIES. CONSTITUTING IN A SENSE THE "INTERNATIONAL MIDDLE CLASS," THEIR SOURCES OF INTERNATIONAL DEVELOPMENT FINANCING HAVE BEEN REDUCED BY RECENT IFI DECISIONS. FURTHER, CHILE IS ESPECIALLY INTERESTED IN ARRANGING EFFECTIVE TRANSFERS OF TECHNOLOGICAL AND FINANCIAL RESOURCES TO DEVELOP ITS RAW MATERIALS AND ENERGY RESOURCES.

5. CHILE AGREES WITH USG PROPOSALS FOR THREE PERPCOM COMMISSIONS AND DESIRES TO PARTICIPATE ACTIVELY IN THEM. SUGGESTS FOLLOWING CRITERIA FOR PARTICIPATION IN EACH COMMITTEE: (A) RAW MATERIALS: ONE ELEMENT IN TERMINING WHO SHOULD PARTICIPATE SHOULD BE THE INCIDENCE OF RAW MATERIAL EXPORTS ON BALANCE OF PAYMENTS AND THE PERCENTAGE OF ONE OR MORE OF THESE PRODUCTS IN TOTAL COUNTRY EXPORTS; (B) ENERGY: INFLUENCE OF

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ENERGY COSTS ON BOP; (C) MSA'SC HERE THERE SHOULD BE A BROADER CRITERION, TAKING INTO ACCOUNT INTER ALIA DISTURBANCES IN BOP, DECLINE IN GNP, AND OBSTACLES TO FLOW OF RESOURCES NEEDED TO MAINTAIN AND IMPROVE WELFARE AND QUALITY OF LIFE, ESPECIALLY AMONG LOWEST INCOME GROUPS.

6. GOC DID NOT COMMENT ON PROPOSALS CONTAINED IN SECRETARY'S OECD SPEECH.

7. WHEN HANDING LETTER TO EMBOFF, ECONOMIC ADVISER TO FONMIN REQUESTED EMBASSY'S FORMAL REACTION TO GOC'S SUGGESTIONS PRIOR TO COB JUNE 13, WHEN HE WILL BE LEAVING TOWN. UNLESS OTHERWISE INSTRUCTED, WE WILL EXPRESS APPRECIATION FOR SYMPATHETIC SUPPORT VOICED BY GOC BUT EXPRESS PERSONAL DOUBTS THAT CHILE COULD BE REPRESENTED ON ALL THREE COMMISSION -- ASSUMING THEY WERE ACTUALLY TO BE SET UP AS SUGGESTED BY USG.

8. COMMENT: WE HAVE TOLD OUR CHILEAN CONTACTS THAT WE REGARDED OUR DEMARCHE TO THEM ON IEA AND OECD PROPOSALS AS MERELY THE FIRST STEP IN A US/GOC DIALOGUE DURING WHICH IDEAS CAN BE DEVELOPED AND PERFECTED. ACCORDINGLY, IT WOULD BE HELPFUL TO US TO HAVE SOME INDICATION OF PRESPONSES MADE BY OTHER COUNTRIES TO OUR DEMARCHE, AND GUIDANCE FROM DEPARTMENT AS TO WHAT WE SHOULD BE STRESSING AS WE DISCUSS WITH CHILEANS NEW DEVELOPMENTS IN THE SEVERAL AREAS COVERED IN THE SECRETARY'S SPEECHES.

9. IN THEIR PRESENT FRAME OF MIND, CHILEANS WILL WE BELIEVE CONTINUE TO BE BROADLY SYMPATHETIC TO OUR POINTS OF VIEW, IN OUR BILATERAL DISCUSSIONS. WE CAN NOT AT THIS STAGE ASSUME, HOWEVER, THAT WHEN CHILEANS ARE FACED WITH COLLECTIVE PRESSURES FOR LDC CONFORMITY IN UN AND OTHER MULILATERAL FORUMS, THEY WILL MAINTAIN THIS POSTURE.

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